Environmental balance of salt production speaks in favour of solar saltworks

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Salt production world-wide

| Salt type | World production |
|------------|------------------|
| Solar salt | 80,000,000 t/y |
| Rock salt | 60,000,000 t/y |
| Brines | 70,000,000 t/y |
| Total | 210,000,000 t/y |

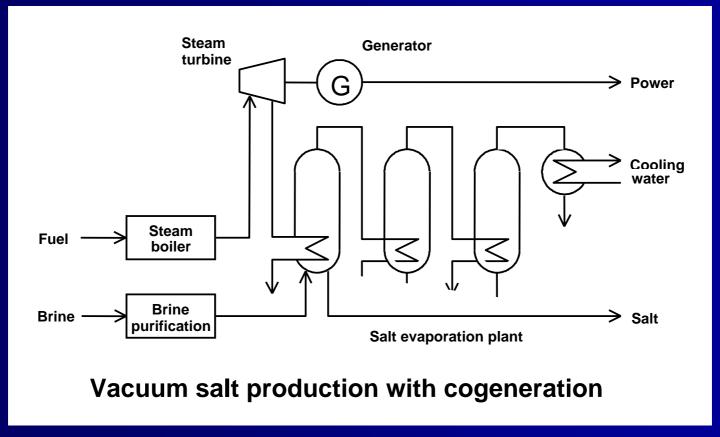
Salt consumption world-wide

| Salt user | Salt consumption |
|-------------------|------------------|
| Chemical industry | 130,000,000 t/y |
| Food | 60,000,000 t/y |
| Other | 20,000,000 t/y |

Main salt uses world-wide

| Caustic / Chlorine | 36% |
|--------------------|-----|
| Soda Ash | 17% |
| Other Chemicals | 3% |
| Human Consumption | 22% |
| Road De-icing | 12% |
| Other Uses | 10% |

Multiple Effect Crystallisation



Prime energy consumption for multiple effect vacuum salt crystallisation

| Water evaporation | 3 t / t of salt |
|--------------------------|---------------------|
| Steam to first effect | 10 – 12 bar g |
| Number of effects | 6 |
| Steam consumption | 0.62 t / t of salt |
| Boiler efficiency | 75% |
| Prime energy consumption | 450 kWh / t of salt |

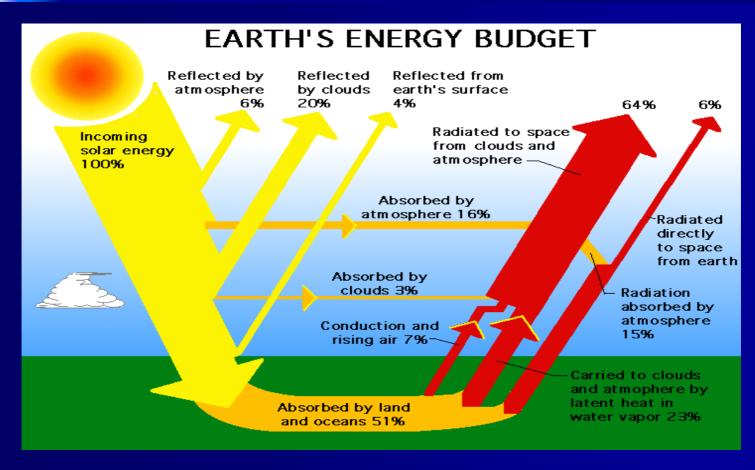
Prime energy consumption for salt crystallisation by thermocompression with mechanical vapour recompression

| Water evaporation | 3 t / t of salt |
|-----------------------------|---------------------|
| Power consumption | 160 kWh / t of salt |
| Power generation efficiency | 35% |
| Prime energy consumption | 450 kWh / t of salt |

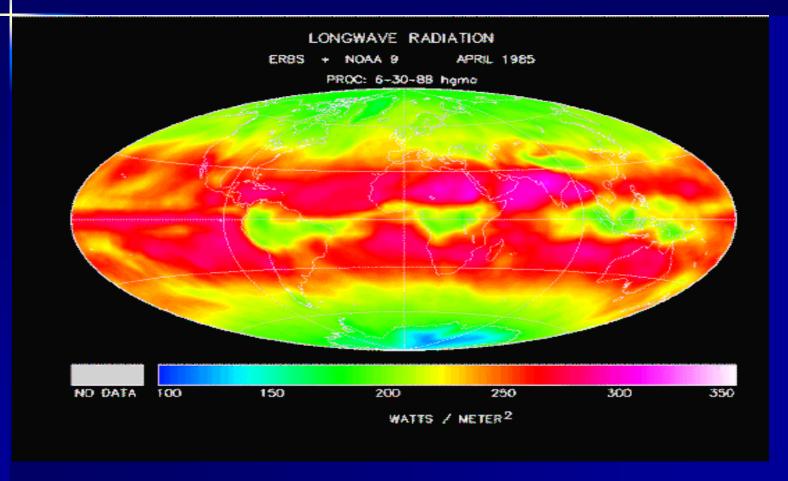
Solar salt evaporation

| Sea water density | 3.85°Bè |
|---------------------------|----------------------|
| NaCl content | 30.09 kg NaCl / m3 |
| Bitterns density | 28.53°Bè |
| NaCl in bitterns | 8.37 kg |
| NaCl crystallised | 21.72 kg |
| Water evaporated | 949.93 kg |
| Water evaporation | 43.74 t H2O / t NaCl |
| Heat of water evaporation | 0.675 kWh / kg H2O |
| Solar energy consumption | 29'520 kWh / t NaCl |

Earth's solar energy budget



Solar energy on the planet Earth



Solar energy conversion into evaporation

| Earth insolation | 1.366 kW / m2 |
|---------------------------------|------------------------|
| Surface insolation absorbed | 51% |
| Solar energy absorbed in zenith | 0.697 kW / m2 |
| Daily solar energy absorption | 5 – 7 kWh / m2 / day |
| Conversion efficiency | 45% |
| Daily solar evaporation energy | 2 – 3 kWh / m2 / day |
| Heat of water evaporation | 0.675 kWh / kg H2O |
| Daily evaporation | 3 – 5 kg H2O / day |
| Annual evaporation | 1.1 – 1.8 m H2O / year |

Solar evaporation conversion into salt

| Annual evaporation | 1.1 – 1.8 m H2O / year |
|---|-------------------------------|
| Salt crystallised per tonne of sea water evaporated | 22.86 kg / t H2O |
| Corresponding salt production | 27 – 44 kg NaCl / m2 / year |
| Crystalliser area | 10% |
| Salt layer in crystallisers | 270 – 440 kg NaCl / m2 / year |
| Salt layer density | 2 t / m3 |
| Salt layer thickness | 13 – 22 cm |

Conversion efficiencies

| Photovoltaic cells | 8 – 15% |
|---------------------------------------|----------|
| Solar collectors with stirling engine | 30% |
| Super critical steam power plants | 40 – 45% |
| Solar salt production | 45% |

Impurities in salt

| | Rock salt | Sea salt | Lake salt | Brines |
|------------|-----------|------------|-----------|-----------|
| CaSO4 | 0.5 – 2% | 0.5 – 1% | 0.5 – 2% | Saturated |
| MgSO4 | Traces | 0.2 - 0.6% | Traces | Traces |
| MgCl2 | | 0.3 – 1% | Traces | |
| CaCl2 | | | Traces | |
| Na2SO4 | | | Traces | |
| KCI | Traces | Traces | Traces | Traces |
| NaBr | Traces | Traces | Traces | Traces |
| Insolubles | 1 – 30% | 0.1 – 1% | 1 – 10% | |

What impurities in salt cause in mercury and membrane cells employed in chloralkali industry

- Hydrogen evolution
- Mercury butter
- Membrane damage
- Incrustations
- Sludge deposits

Cost of salt and brine purification in the chloralkali industry

| | Cost of brine treatment and disposal | Cost of salt, brine treatment and disposal |
|---------|--------------------------------------|--|
| | (USD / t salt) | (USD / t salt) |
| Minimum | 1.45 | 11.09 |
| Average | 9.20 | 25.09 |
| Maximum | 27.42 | 49.35 |

Relative cost of salt and brine purification in the chloralkali industry

| | Cost of brine treatment as percentage of salt cost | Percentage of chloralkali production cost |
|---------|--|---|
| | % | % |
| Minimum | 120 | 3.6 |
| Average | 166 | 15 |
| Maximum | 256 | 37 |

Three saltworks areas that are critical to production of high quality solar sea salt

- Sea water pre-concentration area
- Solar salt crystallisation area
- Salt purification plant

Sea water pre-concentration area



What to do and what to avoid in the sea water pre-concentration area

- •Increase concentration gradually, avoid back-mixing
- Prevent seepage
- Cultivate dark pre-concentration pond bottom
- Maintain clear brine
- Avoid calcium sulphate over-saturation
- Allow nutrients in brine to get consumed

Solar salt crystallisation area

- •Employ crystallisers in series
- Drain 28.5°Bè brine
- •Support growth of *Halobacterium* that colours the brine red
- •Allow thick brine layer to avoid reflection of solar radiation
- •Avoid organic matter that causes formation of small crystal agglomerates
- •Harvest under level control to avoid salt contamination with insolubles



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Solar salt from poorly managed saltworks



Salt that looks like a crystal, but it is an agglomerate.



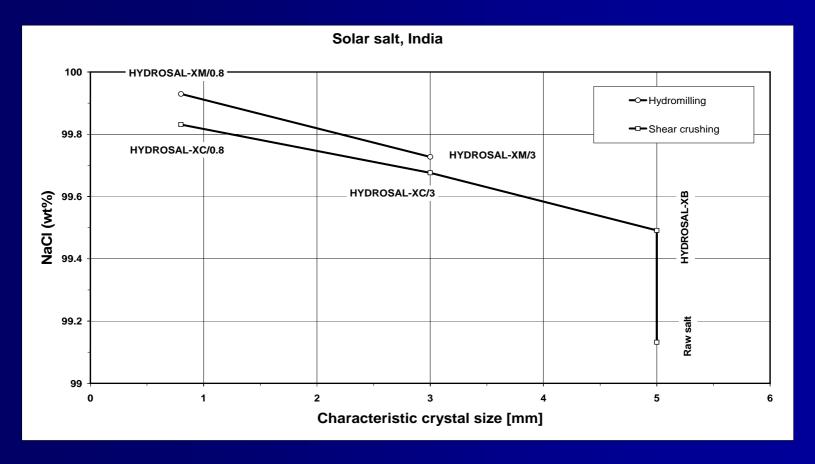
The agglomerate can be broken by hand.



Impurities are imbedded between the small crystal fragments.

The salt is not well upgradeable.

Salt upgradability test, NaCl content



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Salt Partners Solar salt from well managed saltworks

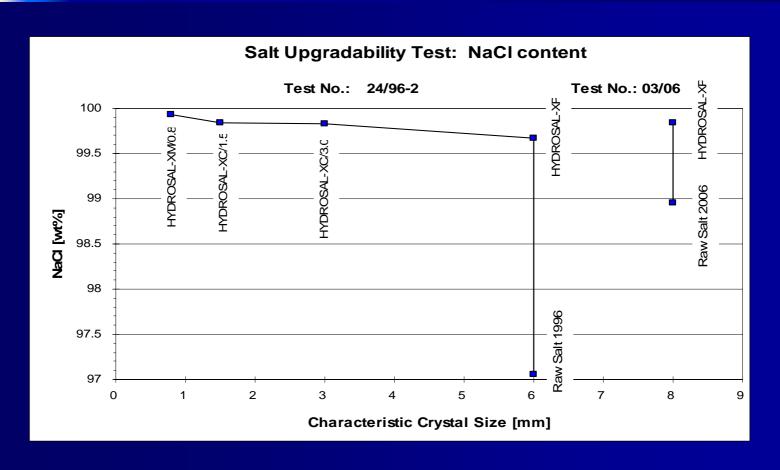


Hard, clear crystal, impossible to break by hand.



Impurities are only on the crystal surface. The salt is very well upgradeable with low losses.

Salt upgradability test, NaCl content

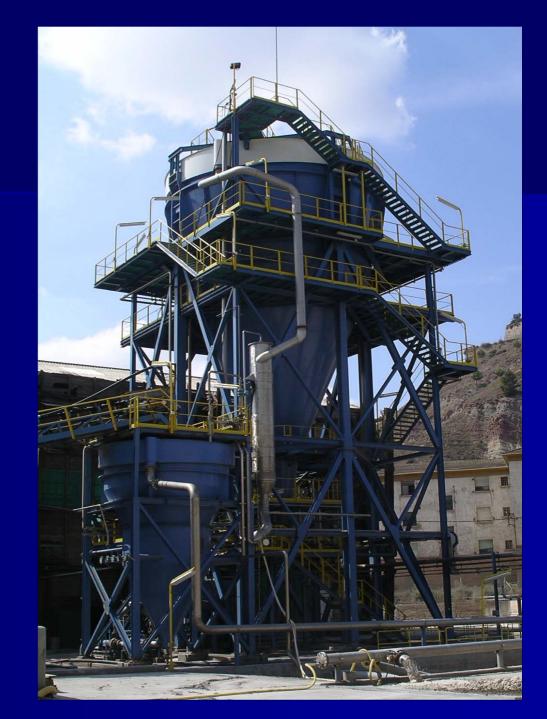


SALEXPOR 15 t/h solar salt refining plant in Portugal



100 t/h industrial salt upgrading plant in Spain





40 t/h salt upgrading plant in Portugal producing purest industrial salt in Europe

| | | Performance test |
|-----|-----|------------------|
| Ca | ppm | 0.6 |
| Mg | ppm | 0.2 |
| SO4 | ppm | 53 |

| Efficiency | 97.4% |
|-------------|-------|
| NaCl losses | < 4% |

